



JOHNSON *Indonesia*
HR Services & Training Provider



COMPANY PROFILE

PT. Johnson Indonesia
Training Provider

Hubungi :

0815-9725-020 

021 5419 9152 

infotraining27@gmail.com 

www.seminarjohnson.com
www.johnson.co.id 

www.seminarjohnson.com
www.trainingjohnson.com

Johnson Indonesia

Johnson Indonesia Training Provider dengan bangga menawarkan Solusi pelatihan Training yang dirancang khusus untuk berbagai industri, mulai dari:

- Marketing Training Series
- Sales Training Series
- Service Training Series
- Banking Training Series
- Syariah Banking Training Series
- Multifinance Training Series
- Insurance Training Series
- Finance & accounting Training Series
- Strategic Training Series
- Leadership Training Series
- HR Training Series
- Motivation Training Series
- General Office Training Series
- Operation Training Series
- Productivity Training Series
- Quality Training Series
- Quality Standard Training Series
- Safety Training Series
- Oil & Gas dan Program Training Lainnya



Program-program kami, termasuk Training & Workshop, Jasa Pelatihan, Jasa Evaluasi Psikologi, Jasa Konsultasi / Coaching Manajemen dirancang untuk memenuhi kebutuhan Materi terupdate dan terkini di dunia industri .

Johnson Indonesia Training Provider Pelatihan yang terpercaya dan pasti running (Premium Class) baik secara Public training dan inhouse training (online / offline), kami melayani dan hadir sejak tahun 2002 , Kegiatan Training di Kami untuk Materi dan Harga masih Negotiable.

Sebagai bagian dari komitmen kami dalam membantu pengembangan SDM yang kompeten, kami melampirkan List Agenda Training 2025 yang tersedia. Kami berharap dapat mendukung tim Anda Bapak/Ibu dalam mencapai potensi maksimal melalui pelatihan-pelatihan berkualitas dari Johnson Indonesia Training Provider .



JOHNSON *Indonesia*
HR Services & Training Provider

Tentang Johnson Indonesia

Johnson Indonesia berdiri sejak April 2002 di Jakarta, berbadan hukum perseroan terbatas (PT. Johnson Indonesia). JohnsonIndonesia, adalah perusahaan Jasa Konsultan Manajemen.



VISI & MISI

Johnson Indonesia, menjadi perusahaan jasa konsultan manajemen terbaik dan terpercaya di Indonesia dalam memberikan dukungan bagi peningkatan kinerja perusahaan"



MOTTO

We Provide The Best Training



JOHNSON *Indonesia*
HR Services & Training Provider

Layanan Kami

- **Jasa Pelatihan**

Publik training, In-House training,
Outdoor training

- **Jasa Evaluasi Psikologi**

Konsultasi psikologi
karyawan, rekrutmen, seleksi,
penempatan, inventarisasi,
psikologi assesmen

- **Jasa Konsultasi / Coaching
Manajemen**

Human Resources, Production &
Operation, Sales & Marketing,
Finance & Accounting, dll





Investasi Fee Publik Training

Offline Lokasi di Jakarta:

- Rp. 5.950.000,-/ orang / 2 Hari

(dapatkan Harga diskon untuk pengiriman lebih dari 2 orang)

Biaya public training offline sudah termasuk:

- Tempat Training hotel Ciputra (Bintang 4) / Setara
- Seminar Kit
- Sertifikat
- Lunch 1 x
- Coffee Break 2 x

Training Johnson Indonesia
Selalu Running dan Online
1 orang pasti Running

Online By Zoom:

- Rp. 5.500.000,-/ orang / 2 Hari
- (Harga Negotiable)

Biaya public training Online sudah termasuk:

- Softcopy Materi
- Sertifikat

Investasi Fee Inhouse Training

- Onsite / Tatap muka 2 hari/ batch:
 - o Rp. 49.000.000,-/ Batch/ 2 hari
- Online by Zoom 2 hari / batch:
 - o Rp. 35.000.000,-/ Batch/ 2 hari

Harga Negotiable , Silahkan Kontak Admin

**SELALU ADA DISKON
UNTUK SETIAP TOPIK
TRAINING**



Daftar Topik

Training Strategic

- Strategic Management Corporation
- Strategic Planning & Control
- Building Corporate Culture & Value
- Business Continuity Management
- Strategic Business Plan
- Strategic Risk Management
- Innovation Strategy
- Strategic Thinking
- Business Analysis
- EXECUTION STRATEGY
- Training Planing Monitoring dll

Daftar Topik

SALES TRAINING SERIES

- Basic Selling Skill & Motivation
- Salesmanship Training & Workshop
- Sales Strategy Management
- Advance Selling Skill
- Consultative Selling Skill
- Sales Territory Management
- Sales Force Management
- Selling Skill Metode NLP-Hypnosis-EQ
- Hypnosis In Selling
- Telemarketing Skill
- Key Account Management (KAM)
- Sales Negotiation & Lobbying Skill
- Sales Presentation Skill
- Motivation Training For Sales And Marketing Professional
- Sales Forecasting
- Strategic Account Management
- Sales Management
- SPIN Selling Model
- Corporate Strategic Model 3C
- Business To Business Selling Skill
- Persuasion And Influence Skill
- Sales Leadership Skill
- Marketing Support & Sales Admin Development Program
- Creative Selling Skill
- Buyer Persona For Sales People DLL

Daftar Topik

MARKETING SERIES

- Strategy Marketing Management
- Competitive Marketing Strategy
- Business To Business Marketing & Sales Strategy
- Marketing Communication Strategy
- Brand Marketing Strategy
- Sosiologi EkonomiPsikologi Marketing
- Marketing for Non Marketing
- Digital Marketing
- Product Development
- Marketing Support & Sales Admin
- Creative & Innovative For Marketing
- Marketing Plan
- Marketing & Sales Planning Strategic Alignment For Effective Result
- Market Research Skill
- Professional Marketing Executive
- Dll



Daftar Topik

SERVICE SERIES

- Customer Services Professional
- Service Excellence
- Service Excellent For The Front Liners
- Service Excellence For All Staff
- Customer Relationship Management
- Complaint Handling Management
- Customer Satisfaction & Loyalty
- Customer Life Time Value
- Customer Loyalty Management
- Service Excellent In The New Normal
- Customer Retention. Dan lainnya

Daftar Topik

FINANCE & ACCOUNTING SERIES 1

- Financial Management For Non Finance
- Financial Statement Analisis
- Corporate Budgeting: Planning & Controlling
- Cash Flow & Treasury Management
- Cash Management
- Asset Management
- Administrasi Keuangan
- Basic Accounting
- Accounting Policies And Procedure Manual
- Accounting Best Practice
- Account Payable Management
- Accounting Receivable Management
- Accounting For Inventory
- Akuntansi Imbalan Kerja (PSAK 24)
- Akuntansi Perpajakan
- Activity Based Costing
- Cost Accounting Management
- Cost Control Management
- Cost Management Reduction – Driving Cost Down
- Cost Analysis For Manufacturing
- Accounting Information Analysis For Business Decision
- International Financial Reporting Standar (IFRS)
- IFRS & Dampak Perpajakannya
- Fixed & Intangible Asset Accounting and Management – IFRS, PSAK & Operational Approach
- Financial Risk Management – Detecting, Preventing and Rescue Financial Risks
- Auditing Techniques and Tools: A Guide for Auditor
- Financial Auditing for Internal Auditor
- Risk-based Internal Auditing (RBA) – COSO Based
- Risk-based Internal Auditing (RBA) For Purchasing & Marketing – COSO Based
- Forensic Accounting Investigation and Audit
- Fraud Auditing In Financial Institutions – (Banking & Insurance Practice Approaches)
- Audit Investigation & Anti Fraud
- Investigation & Fraud Detection For Internal Auditors
- DII



Daftar Topik

FINANCE & ACCOUNTING SERIES 2

- Corporate Secretary
- Penerapan Good Corporate Governance (GCG)
- Whistle Blowing System (WBS)
- Perpajakan Export Import
- Basic Perpajakan
- Akselerasi Account Receivable & Collection Management
- Cost Accounting Mining
- Effective Cost Management
- UPDATE PSAK TERKINI (PSAK 71, PSAK 72, PSAK 73, ISAK 33, ISAK 34)
- Account Receivable & Account Payable
- Effective Budgeting and Cost Control
- Financial Modeling
- Analisa Laporan Keuangan (ALK) Menggunakan Metode Financing Waterfall Cash Flow
- Optimalisasi Penerapan Aksi Keuangan Berkelanjutan Disektor Perusahaan Pembiayaan
- ADVANCE BUDGETING & COST CONTROL
- Liquidity Management for Economic Crisis
- UPDATE PSAK TERKINI (PSAK 71, PSAK 72, PSAK 73, ISAK 33, ISAK 34)
- INTERNAL CONTROL
- CORPORATE FINANCE
- Revenue Management
- Financial Engineering
- Financial Analysis for Working Capital
- Corporate Finance & Budgeting, Control and Investment Decisions
- Financial Statement Analysis and Project Financing
- Applied Finance for Non Finance Executive
- Accounting for Non-Accountant
- Financial Reporting Skill
- UPDATE PSAK TERKINI (PSAK 71, PSAK 72, PSAK 73, ISAK 33, ISAK 34)
- CORPORATE SECRETARY DALAM BISNIS GLOBAL
- Tax Planning
- Cashflow Management Using Ms. Excel
- Accounting Information Analysis for Business Decision
- Managerial Accounting: Concept for Planning, Control and Decision Making
- Leading and Managing Cost Reduction Strategy
- Working Capital Management
- Management Fraud
- Teknik Interview Anti Fraud
- Receivable and Collection Management
- DLL



Daftar Topik

BANKING TRAINING SERIES 1

- Dasar-Dasar Pengetahuan Produk & Jasa Perbankan
- Basic Banking Operation
- Banking Management
- Strategi Pemasaran Jasa Perbankan
- Strategi Pemasaran Bersaing
- Strategi Marketing For Funding
- Strategi Marketing For Lending
- Lending and Collection For Banking
- Penjualan Produk & Jasa Perbankan
- Selling Technique For Banking Product
- Selling Skill for Trade Finance Products
- Service Excellence for Banking
- Standar Layanan Perbankan
- Etika Dan Pelayanan Customer (BEAUTY CLASS)
- Customer Relationship Management (CRM) For Banking Industry
- Kompetensi & Perilaku Pimpinan Cabang
- Account Officer For Banking
- Officer Development Program
- Account Officer Development Program
- Funding Officer
- Teknik Negosiasi Untuk Account Officer
- Risk Management For Banking
- Manajemen Resiko Operasional Perbankan
- Manajemen Resiko Pasar
- Analisa Resiko Industri
- Credit Risk Management
- Manajemen Resiko Anjak Piutang (Factoring)
- Credit Analysis for Banking
- Analisa Kredit Mikro
- Analisa Kredit Korporasi
- Analisa Kredit Konsumen
- Analisa Kredit Ritel
- Analisa Kredit Pembiayaan Industri
- Analisa Kredit Modal Kerja Per Sektor Industri
- Analisa Kredit UMKM
- Analisa Kredit Pola Grameen
- Verification For Credit Consumer
- Penilaian Transaksi Jaminan Kredit
- Credit Monitoring and Control
- Strategi Menghadapi Kredit Bermasalah
- Remedial Loan Management
- Loan Syndication
- Consumer Loan Portofolio Management
- Supervisi Kredit Mikro
- Revitalisasi Kredit Kecil dan Mikro
- Restrukturisasi Non Performing Loan (NPL)
- Strategi Efektif Menghadapi Risiko NPL dengan Analisa Kredit Komprehensif
- Managing Credit Risk In Treasury Products And Derivative
- Collection, Receivable & Credit Risk Management
- Hukum Perkreditan
- Hukum & UU Perbankan
- Litigasi untuk Perusahaan Pembiayaan
- Aspek Hukum, Pengikatan & Eksekusi Agunan
- Bank FSA
- DII



Daftar Topik

BANKING TRAINING SERIES 2

- Corporate Cash Management & Risk for Banking Operation & Services Approach
- Accounting For Banking
- Advance Treasury Management
- Asset Liability Management (ALMA)
- Finance Non Finance Banking Industry
- Analisa Data Transaksi Untuk Pembuatan Laporan Keuangan Proforma
- Basic Audit Banking dan Teknik Menulis Laporannya
- Internal Audit and Control for Banking & Financial Services
- Fraud Audit & Investigation
- International Banking
- Bank Garansi Surety Bond Standby L/C
- Bank Guarantee, Letter Of Indemnity, Documentary Credit, ICC Rules & Local L/C
- Standby Letter Of Credit & Bank Guarantee
- Letter of Credit, Incoterm 2010 & Trade Finance
- Mekanisme dan Manajemen Risiko LC, SKBDN
- Know Your Customer (KYC) & Anti Money Laundering (AML)
- Anti Pencucian Uang (APU) & Pencegahan Pendanaan Terorisme (PPT) Khusus Banking
- Implementasi PBI dan POJK Terkait Program APU & PPT
- Proses Due Dilligence Dokumen Nasabah Terkait Transaksi Perbankan
- Kepatuhan dan Penerapan GCG di Perbankan
- Analisa Kredit Komersial
- Governance, Risk & Compliance
- Teknik Menulis Laporan
- Dasar – Dasar Kartu Kredit
- Management Kartu Kredit Lanjutan
- Strategi Meningkatkan Fee Based Income Dengan Transaksi Trade Finance
- Grafonomi for Banking
- Integrated Supply Chain Finance
- Value Chain Finance Untuk Sektor UMKM
- Pemasaran Jasa Pembiayaan
- Customer Value Chain Acquisition Strategy (CVCAS)
- Menjaring Dolar ALA UKM (Kunci Sukses Perbankan Meningkatkan Portfolio Kredit UKM)
- Basic Treasury For Banking
- Analisa Kredit Konsumer Berbasis Risiko (KPR, KPM)
- Pemahaman Dasar Treasury
- 3 Lines of Defense
- Penerapan Kepatuhan Dan Manajemen Risiko LKNB
- Riset Pemasaran
- Writing Skill Credit Proposal
- Drafting SOP Program APU & PPT Berbasis POJK No. 12/POJK.01/2017
- Penyusunan Rencana Bisnis Bank
- Manajemen Tata Kelola Arsip Perbankan dan Tanggung Jawab Hukumnya



Daftar Topik

BANKING TRAINING SERIES 3

- Analisa Laporan Keuangan Perusahaan Asuransi
- Fintech & Digital Banking
- Optimalisasi Penerapan Aksi Keuangan Berkelanjutan Disektor Perbankan
- Strategi Pemasaran Produk Bank di masa Pandemi dengan metode Digital
- Analisa Kredit Modal Kerja
- STRATEGI MENINGKATKAN KOLEKTABILITAS
- FOUR EYES PRINCIPLES BANK
- Pengaruh Management By Walking Around Terhadap Kinerja Organisasi
- Membangun Creative & Innovative Thinking untuk Tenaga Pemasaran
- Strategi Preventif Kredit Bermasalah Paska Restrukturisasi Kredit Dengan Early Warning System (EWS)
- Restrukturisasi kredit & Penyelesaian serta Penyelamatan Kredit Non Performing (NPL)
- Digital Branch, Reinventing Bank Branch
- Membangun Sistem Risk Assessment Dalam Penerapan Manajemen Resiko Bank
- Perpajakan Perbankan
- Credit Analysis, Monitoring And Problem Solving
- Manajemen Risiko Kredit Mikro dalam Masa Pandemi Covid-19
- Pelatihan KPR Tingkat 1
- Pelatihan KPR Tingkat 2
- Risk Management-Commercial and Corporate Lending
- Foreign Exchange Risk Management
- Penggabungan Usaha & Laporan Keuangan Konsolidasi Berdasarkan PSAK 4 dan 22
- Management Risiko Investasi
- Best Practice Risk Mgt Di Bpr
- Cost Benefit Analysis
- Risk Financing Analysis
- Compliance Review, Tehnique Procedure and Regulation
- Fraud Prevention, Detection, Investigation and Violation Handling Skill
- Documentary Credit & Documentary Collection Training
- Bank Reconciliation
- Internal Audit for Multifinance Businnes
- Forensik Electronic Document & Electronic Signature
- Teknik Penyusunan Buku Standard Operating Procedure (SOP) Dalam Prespective Best Practice
- Penyusunan Buku Pedoman Perusahaan (BPP) Terkait Perlindungan Konsumen Dan Penyelesaian Pengaduan Nasabah Sesuai POJK
- Bank Devisa
- Certified Governance Risk and Compliance Professional (GRCP)
- Penanganan Eksekusi Jaminan Kredit
- Strategy On Funding and Liability Management
- DLL



Daftar Topik

- Basic Perbankan Syariah
- Advance Perbankan Syariah
- Operational Bank Syariah
- Teller Bank Syariah
- Customer Service Excellence Bank Syariah
- Total Service Quality Bank Syariah
- Syariah Selling Skill
- Selling for Funding & Lending Bank Syariah
- Manajemen Resiko Bank Syariah
- Analisa Pembiayaan Bank Syariah
- Analisa Pembiayaan Untuk BPR Syariah
- Pembiayaan Mikro Bank Syariah
- Pembiayaan Konsumer Bank Syariah

Daftar Topik

- Aplikasi Pembiayaan Syariah
- Asuransi Syariah

Daftar Topik

- Basic Multifinance Business
- Surveyor Multifinance
- Credit Marketing Officer Multifinance
- Credit Analysis for Multi Finance Business
- Analisa Kredit Multiguna
- Manajemen Resiko Multifinance
- Accounting & Tax Issue In Multifinance
- Managing Debt Collection
- Field Collection
- Desk Collection Strategy
- Credit Collection - Direct / By Phone
- Technical Debt Collection Report Writing

BANKING SYARIAH

- Pembiayaan Komersial Bank Syariah
- Pembiayaan KPR Bank Syariah
- Pembiayaan Musyarakah Mutanaqisah
- Project Financing Bank Syariah
- IMBT Bank Syariah
- Aspek Legal & Akad Khusus Bank Syariah
- Sistem Akuntansi Bank Syariah
- Treasury Bank Syariah
- Internal Audit Bank Syariah
- ALMA Bank Syariah
- GCG Syariah. Dll

SYARIAH NON BANKING

- Dasar Multifinance Syariah
- Basic Ekonomi Bisnis Syariah

MULTIFINANCE 1

- Professional & SMART Collector for Bad Debt
- Membangun Budaya Risiko
- Implementasi Peraturan PML Dan POJK Program KYC & AML
- Penerapan POJK terkait program APU & PPT IKNB
- Professional Credit - Debt Col
- Analisa Kredit & Penerapan Manajemen Resiko Perusahaan Pembiayaan Berbasis POJK



Daftar Topik

MULTIFINANCE 2

- Grafonomi for Financial Institution
- Anti Fraud, Pengaduan Konsumen & Transaksi Keuangan Mencurigakan
- Penanganan Debitur Bermasalah & Cara Penagihan Yang Efektif
- Negotiation Skill For Collector
- How to Manage Collector
- Persiapan dan Refreshment Fit & Proper Test di Industri Keuangan Non Bank. dll

Daftar Topik

INSURANCE TRAINING

- Basic Insurance
- Guarantee
- Insurance Technical Training
- Manajemen Resiko dan Asuransi
- Pemasaran Jasa Asuransi
- Life and Health Insurance Marketing
- Asuransi Kredit Perbankan
- Marine Cargo Insurance
- Asuransi Marine Liability
- Transport Operators Liability Insurance
- Liability Insurance
- Directors' & Officers' Management Liability
- Practice of Reinsurance
- Lokakarya Reasuransi
- Insurance Claims Fraud
- Penerapan POJK terkait program APU & PPT IKNB
- Asuransi Construction All Risks (CAR) & Erection All Risks (EAR)
- Survey Risiko Asuransi Contractor's All Risk (CAR) dan Asuransi Erections All Risk (EAR)
- Car Insurance For Modern High Rise Buildings
- High-Risk Construction Building: Risk and Insurance
- Hull & Machinery (H&M)" dan "Protection & Indemnity (P&I)
- Basic Knowledge Life Insurance
- Life Insurance Underwriting
- Life Insurance Claims
- Academy Of General Insurance
- Underwriting - General Insurance
- Claims - General Insurance (GI)
- Strategi Penerapan Anti Fraud Di Sektor Asuransi Berbasis Seojk No.46/Seoik.05/2017
- Tata Kelola Perusahaan Asuransi
- Desk Collection – Insurance Company
- Penyusunan Laporan Keuangan Perusahaan Asuransi (PSAK Asuransi)
- Optimalisasi Penerapan Aksi Keuangan Berkelanjutan Disektor Perusahaan Perasuransian
- ASURANSI KEUANGAN
- PSAK Berbasis IFRS-PSAK 74 (IFRS 17) Kontrak Asuransi
- How to Make SOP in Insurance
- DLL



Daftar Topik

HR. MANAGEMENT

- Basic HR Management For The Beginners
- Human Resources For Non HR Manager
- HRM for Line Managers
- Human Resources Management & Audit
- Practical Human Resources Management
- Strategic HR Management & Manpower Analysis
- Competency Based HR Management
- Penyusunan Kamus Kompetensi Berdasarkan - CBHRM
- Behavioral Event Interview (BEI)- CBHRM
- Teknik Interview Dalam Rekrutmen
- Recruit, Interview & Select Right People
- Design KPI for HR Departement
- Performance Management: Designing & Implementing
- Performance Appraisal
- Workload Analysis (Analisis Beban Kerja)
- Compensation System Development
- Manajemen Penggajian
- Salary Administration
- Personnel Administration Management
- General Affairs (GA) Professional
- How To Develop Training Yearly
- Training Need Analysis (TNA)
- Training Designing & Administration Evaluation
- Training For The Trainers (TOT)
- Persiapan Pra Pensiun
- TNA & ROI in Training
- Sosialisasi & Implementasi UU Tenaga Kerja & Mengatasi Perselisihan Ketenagakerjaan
- Perjanjian Kerja Waktu Tertentu & Outsourcing
- How To Handle Difficult Employee
- Know Your Employee (KYE)
- Corporate Social Responsibility
- Effective Working Habits
- Self Empowerment Using Lumina
- Organization Development
- System Pengembangan Job Grading
- Manajemen Pendidikan Pelatihan
- Manajemen Diklat & TOT
- Succession Plan & Talent Mgt
- Human Resource Management
- Peran Human Resource Management Di Tengah Perubahan
- Perjanjian Kerja Waktu Tertentu & Outsourcing
- Effective Management Outsource
- Compensation & Benefit
- Psychology For Leaders
- Negotiation Skill For HR
- MANAJEMEN PERSONALIA
- Sistem Remunerasi
- Implementasi UU Cipta Kerja Dalam Membangun Hubungan Industrial Yang Kondusif
- Struktur Dan Skala Upah
- Human Resources Management
- Curriculum & Learning Design
- Training Management System
- Becoming HR & Business Partner
- Mapping & Assessing Competency
- DII



Daftar Topik

LEADERSHIP & MANAGERIAL TRAINING

- Effective Leadership
- Shopfloor Leadership
- Supervisory Management
- Advance Supervisory Management
- Managerial Skill
- Young Managers Development Program
- The Way of Thinking - Through Creative & Rational Thinking
- Problem Solving & Decision Making
- Creative Thinking (Teknik Berpikir Kreatif)
- Effective Communication
- Interpersonal Communication & Assertiveness Skill
- Sistem Komunikasi Organisasi Model HORENSO
- Influence People
- Coaching & Counseling Skill
- Team Building
- Change Management
- Time Management
- Stress Management at Work
- Conflict & Crisis Management
- Effective Meeting
- Managing People
- Emotional Intelligence (EQ) & Produktivitas Kerja
- Competency Achievement & Action
- Competency The Impact & Influence
- Competency Helping & Human Service
- Competency Managerial Skill
- Competency Personal Effectiveness
- Competency Cognitive
- 7 Kebiasaan Efektif Profesional
- Great Leadership
- Effective Decision Making Technique
- Analytical Creative Thinking
- Building Initiative For Professional At Work
- Leadership And Managerial Skill
- Lebih Creative Menghadapi Paradigma Baru Akibat Pandemi
- Agile Leader in VUCA Situation
- Effective Teamwork
- Servant Leadership
- Effective Business Communication
- Design Thinking For Innovation
- Self Leadership
- Critical Thinking & Innovation
- EFFECTIVE SHOP FLOOR LEADERSHIP
- Design Thinking
- Fundamental Leadership
- How To Win Friends & Influence People
- AGILE FUNDAMENTAL MIND MAPPING
- Analytical Thinking & Problem Solving
- Psikologi Untuk Pembinaan Dan Konseling
- DII



Daftar Topik

MOTIVATION & CHARACTER BUILDING

- Achievement Motivation Training (AMT) & Goal Setting
- Manage Your Mind For Success At Work
- Neuro Linguistic Programing (NLP) at Work & Change Mindset
- Character Building
- Right Attitudes & Positive Thinking For Success
- Etos Kerja Profesional
- Mindset Revolution

Daftar Topik

GENERAL & OFFICE MANAGEMENT

- Presentation Techniques for Bussiness
- Negotiation Skill For Business
- Improving Your Negotiation Skill
- Bussiness Writing & Report Writing
- Public Speaking And Being Confident
- Public Relations & Corporate Communication
- Managerial Skill For Secretaries
- Office Management
- Filing System & Documentation
- E-Filing System
- Telephone Courtesy
- Receptionist & Telephone Operator Professional
- Call Center Professional
- Etiket Professional: Kerja, Bisnis dan Perjamuan
- Office & Job Manner

Daftar Topik

OPERATION MGT

- Supply Chain Management (SCM)
- Production Planning & Inventory Control
- Inventory Management & Control
- Logistic Mgt Operation & Control
- Warehouse Mgt Operation & Control
- Purchasing & Outsourcing Management
- Purchasing & Procurement Management
- Procurement For Non Procurement
- Supplier Evaluation
- Supplier Development
- Just In Time
- Procedure Export Import
- International Trade, Shipping
- Management Outsourcing
- Feasibility Study
- SAFETY TRANSPORTATION
- Project Risk Assesment For Manufacturing
- Logistics Management
- Vendor Management
- Designing Work Instructions
- Efektivitas Penjadwalan Produksi
- DLL



Daftar Client Training Banking

- Bank Aceh, PT
- Bank Aceh Syariah PT
- Bank Andara, PT
- Bank Artos Indonesia, PT
- Bank ANZ Indonesia, PT
- Bank BCA Syariah, PT
- Bank BJB, Tbk. PT
- Bank BNI Syariah, PT
- Bank BPD Daerah Istimewa Yogyakarta, PT
- Bank BPD Papua, PT
- Bank BPD Jambi, PT
- Bank BPD Jawa Timur, PT.
- Bank BPD Riau Kepri, PT
- Bank BPD Kalimantan Barat, PT
- Bank BPD Kalimantan Tengah, PT
- Bank BPD NTT, PT
- Bank BPD Sumatera Barat (Bank Nagari)
- Bank BPD Sumatera Utara (Bank Sumut),
- Bank BPD Sumselbabel (Unit Syariah), PT
- Bank BPD Sulselbar, PT.
- Bank BPD SulutGo, PT
- Bank BTPN, PT
- Bank BTPN Syariah PT.
- Bank NTB Syariah, PT
- Bank Keb Hana, PT
- Bank Mandiri (Persero) (Tbk.), PT.
- Bank Mandiri Syariah, PT
- Bank Mas, PT
- Bank Maybank Syariah, PT.
- Bank Maybank Indocorp, PT
- Bank Mayora, PT
- Bank Mestika Dharma, Tbk. PT
- Bank Mizuho PT.
- Bank Mitraniaga Tbk, PT
- Bank Muamalat Indonesia, Tbk. PT
- Bank Negara Indonesia (Persero),
- Bank Niaga, PT
- Bank OCBC Indonesia, PT
- BPR Pamanukan Bangunarta,
- BPR PrismaDana, PT
- Bank China Construction Bank Indonesia Tbk, PT.
- Bank China Trust, PT
- Bank CIMB Niaga, PT
- Bank Danamon Indonesia, Tbk, PT
- Bank DBS Indonesia
- Bank DKI, PT
- Bank Ekonomi Raharja, Tbk. PT
- Bank Executive, PT
- Bank Exim, PT
- Bank Finconesia, PT
- Bank Ganesha, PT
- Bank Global
- Bank Harda Internasional, PT
- Bank ICBC Indonesia, PT
- Bank Ina Perdana Tbk.
- Bank Index Selindo, PT
- Bank Indonesia
- Bank Inter Pacific, PT
- Bank International Indonesia, PT
- Bank Jasa Jakarta, PT
- Bank Jasa Artha, PT
- Bank Of America, PT
- Bank Of China, PT.
- Bank OK Indonesia, PT.
- Bank Permata, PT
- Bank QNB Indonesia, Tbk. PT
- Bank Resona Perdania, PT
- Bank Rakyat Indonesia (Persero) Tbk.
- Bank Woori Indonesia, PT
- BPR Adji Caka, PT.
- BPR Aruna Nirmaladuta, PT.
- BPR Cahaya Fajar, PT.
- BPR Lestari Bali, PT.
- BPR Nasional Nusantara, PT.
- dll



Daftar Client Insurance

- Asuransi AIA Indonesia
- Asuransi Allianz Utama Indonesia
- Asuransi Astra Buana, PT
- Asuransi Astra Aviva Life, PT.
- Asuransi Adira Dinamika, PT
- Asuransi Bangun Askrida, PT
- Asuransi Bintang Tbk. PT
- Asuransi Buana Independent, PT.
- Asuransi Cigna, PT
- Asuransi Harta Aman Tbk.
- Asuransi Intra Asia, PT
- Asuransi Indrapura, PT
- Asuransi Jasa Raharja, PT
- Asuransi Jasa Indonesia (Jasindo)
- Asuransi Jiwasraya (Persero), PT
- Asuransi Jiwa Ekalife, PT
- Asuransi Jiwa Generali Indonesia, PT
- Asuransi Jiwa Taspen, PT
- Asuransi Jiwa Tugu Indonesia, PT
- Asuransi Kesehatan Indonesia PT
- Asuransi MAIPARK Indonesia, PT
- Asuransi MSIG Indonesia, PT
- Asuransi Multi Artha Guna Tbk, PT
- Asuransi Permata Nipponkoa Indonesia, PT
- Asuransi Axa Mandiri Financial Services
- Asuransi Perisai Listrik Nasional (PLN Insurance)
- Asuransi Samsung Tugu, PT.
- Asuransi Sarana Lindung Upaya, PT.
- Asuransi Staco Mandiri, PT
- Asuransi Takaful Keluarga, PT
- Asuransi Tokio Marine Indonesia , PT.
- Asuransi Tripakarta, PT
- Asuransi Tugu Kresna Pratama, PT
- Asuransi Umum Bumiputera Muda 1987, PT
- AXA Mandiri Financial Services (AXA Mandiri), PT
- BNI Life Insurance, PT
- BPJS Kesehatan
- BRIngin Sejahtera Makmur, PT.
- CAR Life Insurance, PT.
- KSK Insurance, PT.
- Lippo General Insurance Tbk, PT
- Maskapai Reasuransi Indonesia Tbk. PT
- Reasuransi International Indonesia, PT
- Sampo Insurance Indonesia, PT.
- Squislife Insurance PT.
- Tugure Asuransi PT.
- Zurich Topas Life, PT , DII



Daftar Client Training Multifinance

- Akulaku Finance Indonesia, PT.
- Amanah Finance, PT
- Arthaasia Finance, PT
- Ayers Aset Management, PT
- BCA Finance, PT.
- Bahana Arta Ventura
- Bima Multi Finance, PT
- BII Finance Indonesia, PT
- BFI Finance Indonesia Tbk
- Buana Sejahtera Multidana, PT
- Bukopin Finance, PT.
- Busan Auto Finance, PT.
- BRI Finance, PT.
- CIMB Niaga Auto Finance, PT.
- Chandra Sakti Utama Leasing, PT
- Clipan Finance Indonesia Tbk. PT
- Danareksa (Persero), PT
- Danareksa Sekuritas, PT
- Dippo Star Finance, PT
- Equity Finance, PT.
- Federal International Finance, PT
- Hitachi Capital Finance Indonesia, PT
- JACCS MPM Finance
- Karya Teknik Multifinance, PT
- Lembaga Penjamin Simpanan
- Komatsu Astra Finance, PT
- Mandiri Tunas Finance, PT
- Mandiri Utama Finance, PT
- Maybank Finance, PT.
- Mega Finance, PT.
- Mitsui Leasing Capital Indonesia, PT
- Mizuho Balimor Finance, PT.
- MNC Leasing PT.
- MNC Guna Usaha Indonesia, PT.
- Nissan Financial Services Indonesia, PT
- Pegadaian (Persero), PT)
- Permodalan Nasional Madani (Persero), PT
- PNM Investment Management, PT
- Sarana Kaltim Ventura, PT
- Sarana Multi Infrastructure (Persero), PT
- Sarana Multigriya Finansial (Persero), PT
- SGMW Leasing
- SMFL Leasing Indonesia, PT
- Surya Artha Nusantara Finance,
- Suzuki Finance, PT
- Takari Kokoh Sejahtera, PT.
- Trust Finance Indonesia Tbk. PT.
- Verena Multi Finance Tbk. PT.
- dll



Daftar Client

Rumah Sakit

- RS. Harapan Kita
- RS. Pertamina Balikpapan
- RS. Wahidin Makassar
- DII

Daftar Client

BUMN

- PT. Kementrian ESDM
- PT. Kementrian PUPR
- PT. BNN
- PT. Pertamina Hulu Rokan
- PT. Telkom Indonesia
- PT. Kementrian Agama
- PT. Timah
- PT. Pelni
- PT. PLN
- DII

Daftar Client

Manufacturing

- AAJ Integrasi, PT
- Abadi Barindo Autotech, PT
- Acces Matsushita Denko Mitra Indonesia, PT
- ACE Hardware Indonesia, PT
- Adi Material Handling, PT
- Adyawinsa Dinamika, PT
- Aerowisata Catering Service, PT
- Air Liquide, PT
- Air Paraside International, PT
- AJ Bringin Sejahtera, PT
- Al-Pharma, PT
- Amerada Hess, PT
- Amoco Mitsui PTA, PT
- Andalas Mitra Primaindo, PT
- Aneka Tambang, Tbk, PT
- Anta Express Tour & Travel Service, Tbk, PT
- Antakesuma Inti Raharja, PT
- AON Indonesia, PT
- Apac Inti Corpora, PT
- Arnott's Indonesia, PT



Daftar Client Manufacturing

- Arpeni Pratama Ocean Line, PT
- Arta Boga Cemerlang, PT
- Asia Forestama Raya, PT
- Asia Seluler Satelite, PT
- Asiacross Investindo, PT
- Astra CMG Life, PT
- Astra Daihatsu Motor, PT
- Astra Honda Motor, PT
- Astra International Daihatsu, PT
- Astra International Isuzu, PT
- Austindo Nusantara Jaya, PT
- Auto Jaya ID Tech, PT
- Ayam Merak, PT
- Bahana Artha Ventura, PT
- Banshu Electric Indonesia, PT
- Batamindo Investment Cakrawala, PT
- Bentoel Prima, PT
- Berca Hardaya Perkasa, PT
- Bernofarm, PT
- Berau Coal, PT
- Bina Guna Kimia, PT Binder Indonesia, PT
- Biro Oktroi Roosseno
- Bluescope Lysaght Indonesia, PT
- Boart Long Year, PT
- Bowden Industries Indonesia, PT
- Branta Mulia, Tbk, PT
- Briantama Resourcing Mandiri, PT
- Bridgestone Tire Indonesia, PT
- Furakawa Supreme Optical Cable, PT
- Gaido Cito Ekakurindo, PT
- Garant Mobil Indonesia, PT
- Garuda Indonesia, PT
- Garuda Solusi Inti, PT
- GE Nusantara Turbine & Services, PT
- General Motors, PT
- Gillette Indonesia, PT
- Global Informasi Bermutu, PT
- Global Sarana Sukses, PT
- Global TV, PT
- Gramedia Majalah, PT
- Gramedia Multi Utama, PT
- Gramedia Printing, PT
- GS Battery Inc, PT
- Hanken Indonesia, PT
- Harmoni Dinamik Indonesia, PT
- Heinz ABC, PT
- Hewlett Packard Indonesia, PT
- Hewlett-Packard Indonesia, PT
- Hexpharm Jaya, PT
- HM Sampoerna, PT
- Honda Propect Motor, PT
- Hyundai Mobil Indonesia, PT
- H-TechncOilfield Equipment, PT
- ICRAFT
- Ikapharmindo Putramas, PT
- Indoaluminium Intikarsa Industry, PT
- Indocare Citra Pacific, PT
- Indokomas Buana Perkasa, PT
- Indomilk, PT
- Indonesia Asahan Aluminium, PT
- Indonesia Epson Industry, PT
- Indorama Syntheties Tbk, PT



Daftar Client Manufacturing

- Dharma Lautan Utama, PT
- Dharmala Sejahtera Finance, PT
- DHL Danzas Air & Ocean, PT
- Dian Graha ElektriKA, PT
- Dipa Parmalang Intersains, PT
- Dipasena Citra Darmaja, PT
- Dirgahayu MFG. CO, CV
- Djabetes Sejati, PT
- Doulton, PT
- Dupont Powder Coatings Indonesia, PT
- Duta Abadi Primantara, PT
- Dynaplast Tbk, PT
- EDS Manufacturing Indonesia, PT
- Elnusa Geosains, PT
- Elnusa Workover Services, PT
- Emsar Indonesia, PT
- Energi Mega Persada, Tbk, PT
- Eonchemicals Putra, PT
- Eppconindo Pilar Abadi, PT
- Equant PTE LTD, PT
- Erha Dermatology Group, PT
- Exel Indonesia, PT
- Fast Food Indonesia, PT
- Federal International Finance (FIF), PT
- Federal Nittan Industries, PT
- Filamendo Sakti, PT
- Foodex Inti Gradients, PT
- Formcase Industries, PT
- Fosroc Indonesia, PT
- Framas Plastic Technology, PT
- Frigorex Indonesia, PT
- Frisian Flag, PT
- FSCM Manufacturing Indonesia, PT
- Indosat, PT
- Infineon Technologies Batam, PT
- Interartha Multifinance, PT
- International Coatings, PT
- Inti Everspring Indonesia, PT
- Inti Garamindo Persada, PT
- Inticom Berlian Mustika, PT
- Intra Aneka, PT
- Jaga Citra Inti, PT
- Jakarta Int'l Container, PT
- Japfa Comfeed Indonesia Tbk, PT
- Jaya Teknik, PT
- JHI, PT
- Jibuhin Bakrie Indonesia, PT
- Johnson Home Hygiene Products, PT
- Jotun Indonesia, PT
- JJ-Degusa Chemicals, PT
- Kaltim Parna Industri, PT
- Karka Yosa Profilia, Tbk, PT
- Katolec Indonesia, PT
- Kayaba Indonesia, PT
- Kemilau Surya Mandiri, PT
- Khasanah Timur Indonesia, PT
- Kimia Farma (PERSERO), PT
- Kliring Penjaminan Efek Indonesia, PT
- KMK Global Sports, PT
- KMK Plastic Industries, PT
- Kojo, PT
- Komatsu Indonesia, PT
- Komindo Solusi Teknodata, PT
- Konsulindo Informatika Perdana, PT
- Kosmojaya Pandu Nusa, PT
- KSEI, PT



Daftar Client Manufacturing

- Kustodian Sentral Efek Indonesia, PT
- Latinusa, PT
- Limas Stockhomindo, Tbk, PT
- Limas Centin Indonesia, PT
- Lion Metal Works Tbk, PT
- Logam Mulia Murni, PT
- Lokamampang Indah Realty, PT
- Macrosentra Niaga Boga, PT
- Malicak (Indovision), PT
- Mandiri Tunas Financ, PT.
- Martina Berto, PT
- Masaji Kargosentra Tama, PT
- Masuya Graha Trikencana, PT
- Matsushita Gobel Battery Industry, PT
- Matsushita Ligthing Indonesia, PT
- Mayora Indah, PT
- Menara Tterus Makmur, PT
- Mensa Binasukses, PT
- MGHT International, PT
- Minamas Gemilang Indonesia, PT
- Minda Asean Automotif, PT
- Mitra Indonesia, PT
- Mitra Niaga Mandiri, PT
- Mitsuboshi Belting, PT
- Modern Foto, Tbk, PT
- Molten Aluminum Producer Indonesia, PT
- Multi Bintang Indonesia, PT
- Multi Prawn Indonesia, PT
- Multisari Langgeng Jaya, PT
- Nabisco Foods, PT Nestle, PT
- New Zealand Milk Indonesia, PT
- Nippon Indosari Corporindo, PT
- NSK Bearing, PT
- NTI Indonesia, PT
- Nusindo Prima Indah, PT
- Nutrifood, PT
- Olympindo Multifinance, PT
- Omron Manufacturing of Indonesia, PT
- Organon Indonesia, PT
- Pacific Prestress Indonesia, PT
- Pamapersada Nusantara, PT
- Pandu Dayatama Patria / Unite Tractors, PT
- Pardic Jaya Chemicals, PT
- Patraindo Nusa Pertiwi, PT
- Pawels Travo Asia, PT
- Paxar Indonesia, PT
- Pencil Lead Indonesia, PT
- Perfetty Van Melle Indonesia, PT
- Petindo Jaya Sakti / Haniwell Murni, PT
- Petrosea Tbk, PT
- Petro Jaya Boral Plasterboard, PT
- Pfizer Indonesia, PT
- Pioneerindo Gourment International, PT
- Plaza Adika Lestari, PT
- Plaza Indonesia Realty, PT
- PNM (persero), PT
- Polymatech Indonesia, PT
- Pondok Indah Padang Golf Tbk, PT
- Premier Oil Natuna Sea BV
- Procon Indonesia, PT.
- Prudential Life Assurance, PT
- Putra Sumber Utama Timber, PT
- Putra Sumber Utama Timber, PT
- Rabobank International Indonesia, PT
- Raja Garuda Mas Indonesia, PT
- Reka Patria Ekaguna, PT



Daftar Client Manufacturing

- Repex Wahana, PT
- Riau Andalan Pulp and Paper, PT
- Riken Asahi Plastics Indonesia, PT
- Ritra Cargo Indonesia, PT
- Sahid International Hotel
- Samudra Indonesia Tbk, PT
- SAN Finance, PT
- Sanggar Sarana Baja, PT
- Sanggraha Daksamitra, PT
- Sanghiang Perkasa, PT
- Santos Jaya Abadi, PT
- Santosa Agrindo, PT
- Sanyo Compressor Indonesia, PT
- Sanyo Industri Indonesia, PT
- Sanyo Jaya Component Indonesia, PT
- SAP Indonesia, PT
- Sapta Pusaka Nusantara, PT
- Sarana Solusindo Informatika, PT
- Sari Husada Tbk, PT
- Sari Munik, PT Sari Roti, PT
- Satuan Harapan, PT
- Sayap Mas Utama, PT
- Schering Indonesia, PT
- Schneider Indonesia, PT
- Senayan Trikarya Sempana, PT
- Serasi Auto Raya, PT
- Sharp Semiconductor Indonesia, PT
- Sharp Yasonta Indonesia, PT
- Sicpa Peruri Securing, PT
- Sicpa Purindo, PT
- Sika Indonesia, PT
- Showa Manufacture Indonesia, PT.
- Sinar Elektrindo, PT
- Sinar Meadow International Indonesia, PT
- Smart, Tbk, PT
- Soho Industri Pharmasi, PT
- Solusindo Kreasi Pratama, PT
- Sorini Towa Berlian Corporindo, PT
- SS Trans Logistics, PT
- Stretchline, PT Sucaco Tbk, PT
- Sucofindo, PT
- Sumatra Timber Utama Damai, PT Sumber Mitra, PT
- Summarecon Agung Tbk, PT
- Sunthi Peruri, PT
- Tanashin Indonesia, PT
- Tangguh Karimata Jaya, PT
- Tatamulia Nusantara Indah, PT
- Terrocid Indonesia, PT
- The World Bank Office Tiga Raksa Satria, PT
- Tiki JNE
- Timerindo Perkasa International, PT
- TNT International, PT
- TNT Logistic Indonesia, PT
- Tokai Kagu, PT
- Topcom Multipap, PT
- Toshiba Consumer Products Indonesia, PT
- Toshiba Display Devices Indonesia, PT
- Traktor Nusantara, PT
- Travira Air, PT
- Uni-Charm Indonesia, PT
- Uniqema Indonesia, PT
- Vale Indonesia, PT
- Varia Intra Finance, PT
- Wasco, PT
- Wiraswasta Gemilang Indonesia, PT Yamaha Indonesia, PT
- YKK Alumico, PT
- Yupharin Pharmaceuticals, PT
- Zebra asaba Industries, PT DLL

Team Trainer & Consultant

TRAINER	TOPIK TRAINING
Johnson Alvonco, Ph.D.	Strategic Management, Sales, Marketing, Service, Leadership & Managerial Skill, Motivation, General Training, HR Training, Operation Management
Dra. Psi. Ani Wijaya, MM	Human Resource Management, General Training, Leadership & Managerial Skill, Motivation, Service
Helmy Harahap, SE.Akt, SH, MBA,	Finance, Accounting, Tax, Risk Management
Rini, SE.Akt. MM.	Banking, Multifinance, Finance, Accounting, Tax
Kurnia Hadi, SE, MM	Banking, Multifinance
Deni Dana Sanjaya, SE, MM.	Operation Management, Purchasing & Logistic
Mardianto SE., CIIB., CRGP.	Insurance
Ir. Russel Effandy, AAAI-K. IPGDI. Dipl. CII	Insurance
Gatot Iswantoro, ST, SH.	Banking, General Training
Sutomo Asngadi, SS, MM, CPPPM CPCM, MPM	Praktisi dan Pelaku Ekspor Impor, Procurement dan Supply Chain Management
Surachman ST. MT.	Leadership, Communication, Peningkatan produktivitas, Quality improvement & development, efisiensi dan cost reduction, operation management
Mulyadi Tutuk, MBA	Banking, Credit Analysis, Leadership, Communication, dll
Hendra Feraldi, ST, IPM, BBLSS	Lean Six Sigma, Lean Manufacturing
Purdianta, ST. MT.	Quality Engineering, Reliability, ISO, Health Safety, Maintainability, Engineering, Operation Research, Industrial Statistics,
Dr. Iphov Kumala Sriwana, ST., M.Si, IPM	FMEA, QA, PPIC, SCM, MSA, Lean Manufacture, dll

TRAINER	TOPIK TRAINING
Mohamad Fajri M.P, SH, M.Kn	GCG, WBS
Wachyu, SE.Akt.	Finance, Accounting, Multifinance
Chaidir, SE, MM	Finance & Accounting
Elias Lukas Malona, SE Akt, MM.	Pajak
Dra.Psi. Yulita Dago	HR Management
Reffy Machrifani, ST, MT	Operation Mgt, Safety Health Environment
Drajat, ST.	Operation Management, Maintenance Managemen
Ir. Asep Saefulbachri, MBA.	Operation Management
Drs. Aris Handoyo, MM.	SMK3, Fire Fighting, Security Management
Rizal Alif, SH, Mhum	Legal
Drs. Elyus Lanin, M.Si	General Training
Igan Jeff, Dr.,MM.,SE.,Ak.,CA	Finance, Accounting, Tax, Risk Management
Drs. Psi. Hendra Kusnoto, MM	GCG, WBS, HR Management
Ir. Sudaryanto, MM.	Sales. Marketing, General Training
Drs.Purwanto,S.Psi. MM	HR Management & General Training
R. Eri Lestanto, SE, MM.	HR Management & General Training
Roesfiansjah Rasjidin STP, MT. Ph.D	Operation Management, Productivity & Quality Management, Safety Health Environment
Dra. Handayani K. CPS. CCP. CPMM. CELM. CNS.	Sales, Communication, Leadership dll
Ahmad Subagyo, SE, MM	Banking
Dedi Hermania Iskandar, SP	Banking, General Training
Ir. Heru Kustriyadi Wibawa, M.Sc	Banking: Grafonomi dan Grafologi
Felix E. Simatupang,SE,CLI	Insurance, General Training
Togap Marisi Tua T.,ST	Insurance
Miftahudin, SE. Akt	Tax & Accounting
Triwulandari Satitidjati Dewayana, DR, ST,	HR Management dan General Training
Ir Dorry Sonata M.Eng.Sc.,MM	Operation Management, Productivity & Quality Management,
Imanadi, ST	Operation Management, Productivity & Quality Management, Safety Health Environment
Erawan Supriatna, S. Kom	E-Filing System
Dra. Psi. Sri Endang, MM.	Human Resource Management, General Training,
Prianto Budi Saptono, Ak., CA, MBA	Tax, Accounting
Dody Saniaya	Excel, IT, SQL, MS Office dll





JOHNSON *Indonesia*
HR Services & Training Provider



PT. Johnson Indonesia



Hubungi Kami

📍 Perkantoran Daan Mogot Baru
Jln. Bedugul 3A No. 10 - Kalideres
Jakarta Barat

☎ 021 - 541 9152

☎ +62 815-9725-020

✉ infotraining27@gmail.com

🌐 www.seminarjohnson.com

📷 traininginfojohnson

in Johnson Indonesia

AGENDA TRAINING PUBLIC & INHOUSE